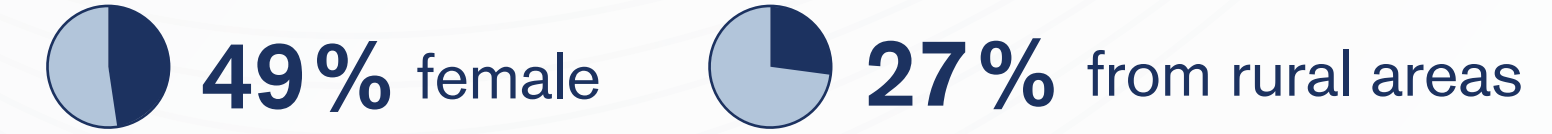


STATE OF IDAHO '24 RESULTS

TOTAL IMPACT

DISTINCTIVE CLIENTS



1,628 jobs created and retained

\$83M in labor income

\$123M in value added

\$12M in state and local tax revenue

\$19M in federal tax revenue

\$227M in total output



GOVERNMENT CONTRACTING

2,326 counseling hours

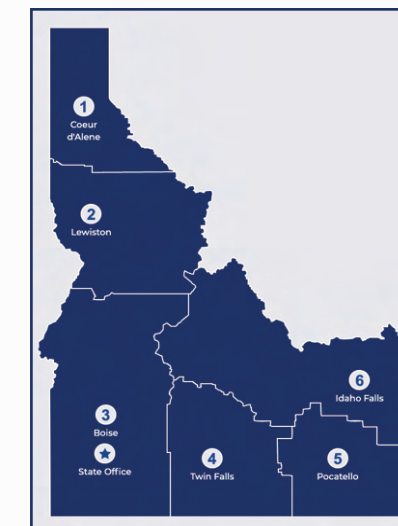
410 new clients

70 events held

1,459 contracts awarded

652 businesses assisted

\$209M prime contract dollars



WHO WE ARE

55 PEOPLE | 35 FTE

6 REGIONAL AND 4 REMOTE OFFICES HOSTED BY THE STATE'S HIGHER EDUCATION INSTITUTIONS

REACHING ALL 44 IDAHO COUNTIES

JOB AND SALES
GROWTH

TIME
INVESTED

99 new businesses

7,021 jobs supported

464 jobs created

\$59M increase sales of client businesses

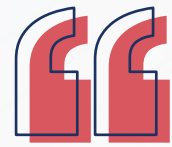
\$32M capital raised

2,547 clients served

16,397 counseling hours

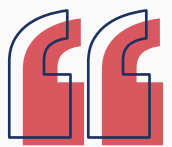
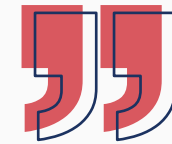
6,170 training hours

2,186 training attendees



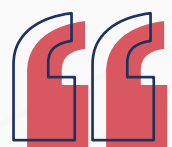
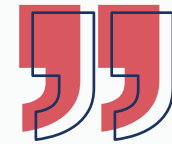
The more small business owners I meet, the more I think they need to **have a strategy** and **someone to help them who understands and has done this before**. That's why I continue to refer people to the Idaho SBDC and my consultant.

- Sabrina Sherwood, Idaho Barkery, Boise



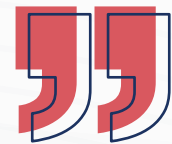
With [the Idaho SBDC's] guidance, we've **built a talented executive team**, diversified and **expanded our services** and markets served, tapped into each team member's strengths, and more.

- Janeale Dean, Desert Creative Group, Twin Falls



I hadn't imagined myself running a business as it seemed daunting, but now, I couldn't think of it any other way. My advice to other entrepreneurs is to **get an SBDC coach**; they will make you **think about your business in a new way** and **provide valuable advice and direction**.

- Scott Havens, Snowbound Solutions, Boise



2024

Statewide Impact Report



Questions or comments:

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IdahoSBDC.org