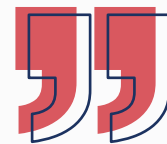


Partnering with the SBDC proved **invaluable** during periods of rapid expansion. With their guidance, [we] **navigated challenges** like staff tripling, a 63% sales increase, and unexpected personal setbacks.

-Levon Arnold, Long Arm Mechanics, Garden City



2023

Region 3 Impact Report

Questions or comments:

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IdahoSBDC.org



SOUTHWEST IDAHO '23 RESULTS

JOBS AND
SALES GROWTH

 **20**
new businesses

 **271**
jobs retained

 **282**
jobs created

 **\$24M**
increase sales of
client businesses

 **\$8M**
capital raised

TIME
INVESTED

 **849**
clients served

 **7,304**
counseling hours

 **1,151**
training hours

 **738**
training attendees

TOTAL IMPACT

 **504** jobs created, retained
and supported

 **\$27M** in labor
income

 **\$39M** in value
added

 **\$4M** in state
tax revenue

 **\$70M** in total
output