Total impact numbers based on an economic study conducted by the Boise State Economics Department using 2020 data. Dollar amounts have been rounded up to the nearest million. Percentages have been rounded up to the nearest whole number.

“
It's like having an additional business partner whom I can discuss my business needs with.

- Sergio Mendoza
  The Liquidation Center, Jerome

Questions or comments:
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**SOUTH CENTRAL IDAHO '21 RESULTS**

**JOBS AND SALES GROWTH**
- 📊 20 new business
- 🔄 121 jobs created
- 💰 $18M capital raised
- 🚀 $5M increase sales of client businesses
- 🚀 $145M revenue of businesses served

**TIME INVESTED**
- 🧑‍💼 723 clients served
- 🕒 2,686 counseling hours
- 🎒 54 trainings held
- 🎫 1,219 training attendees

**TOTAL IMPACT**
- 🧑‍💼 988 jobs created, retained and supported
- 💲 $33M in labor income
- 💲 $45M in value added
- 💲 $3M in state tax revenue
- 💲 $7M in federal tax revenue
- 💲 $88M in total output

**TOTAL IMPACT**
- 💲 $88M in total output

**RETURN ON INVESTMENT**
- 💲 9X