



Southwest Idaho

An architecture firm obtains the operating capital needed to succeed **2018**



Pivot North Architecture

Clint Sievers
Gary Sorensen
John King

Boise, Idaho
Started: 2016

PivotNorthDesign.com



“The SBDC [was] instrumental in providing solid advice and guidance in starting our firm”

Pivot North Architecture is led by three principals, Clint Sievers, Gary Sorensen and John King, with over 50 years of combined experience executing projects throughout the Pacific Northwest. Based in Boise, Idaho, Pivot North's team focuses on providing design services including architecture, programming, planning, and sustainable design. Their experience is diverse in both project size and building type and they are committed to further establishing their business and relationships both locally and regionally.

Since forming in 2016, Pivot North has experienced explosive growth; adding team members and attracting new clients while maintaining existing long-term relationships. None of which would have been possible without access to operating capital. The SBDC served as a resource and provided a clear roadmap as to how to access critical funding relationships. The SBDC continues to work with Pivot North; checking in regularly and offering guidance on operational issues as they arise.

